

PPP Project Preparation & Contract Management

Date	(\$)Fees	
23 March -27 March 2025 Istanbul	3500	Register Now

Why Choose this Training Course?

It is widely recognised that good project preparation and contract management is fundamental to a successful PPP project. The concept of PPP obligates a more collaborative relationship between both sectors, fostered by openness and trust. This presents a major shift from the traditional arms-length approach in procuring services and executing projects. Well designed, feasible projects attract greater interest amongst potential investors and demonstrate the potential benefits of taking the project forward to procurement phase.

The training course will focus on how best to prepare for a PPP project and then manage the PPP procurement process; identifying, assessing and allocating the principal risks in structuring the PPP contract, and other key issues that need to be considered in managing these long term high risk contracts. Exposure to both of the commercial landscape and background to PPP as well as its implementation will promote greater understanding of its place in infrastructure procurement.

This training course will feature:

- Selection of a PPP contract type for given project context
- What constitutes a sound feasibility approach
- How to perform a basic project appraisal
- Selection of a PPP contract type for given project context
- How key risk areas can be managed
- Focus on principal ways PPP contracts can be properly managed

The unique 10-day training course is split into two individual modules of 5 days each:

- Module 1 – [Public-Private Partnership \(PPP\) Project Preparation](#)
- Module 2 – [Public-Private Partnership \(PPP\) Contract Management](#)

Each 5-day module is structured and can be attended as a standalone course; however, delegates will maximise their benefits by attending both Module 1 & Module 2 back-to-back as a 10-day training course.

What are the Goals?

By the end of this training course, participants will be able to:

- Determine project identification, screening and selection

- Address the range of issues in identifying, financing, and procurement
- Analyse best practices in conducting financial, economic, and technical feasibility studies
- Analyse the principal risk areas and issues common to all PPPs
- Explain the PPP procurement process
- Identify key PPP contract clauses

Who is this Training Course for?

This training course is suitable to a wide range of professionals, but will greatly benefit:

- Policy makers
- Senior government personnel
- Director and senior management from private infrastructure/public utility sectors (energy & electricity, water & waste water, transportation (roads, airports, ports, and rail), telecommunications, education, health, and municipal services
- Project and contracts personnel in both public and private sectors
- Risk management personnel
- Auditors and comptrollers
- Professionals who have some experience with infrastructure projects and wish to improve their knowledge and decision-making capacity to enact policies related to PPPs

How will this Training Course be presented?

This training course will utilise a variety of proven adult learning techniques to ensure maximum understanding, comprehension and retention of the information presented. The daily workshops will be highly interactive and participative. This will involve regular discussions on the whole concept of PPPs, its uses and limitations, and how best to contract manage these high risk (and potential high reward) contracts.

The overall objective of this training course is to help prepare and strengthen the capacity of delegates in the PPP schemes. It also aims to provide the technical and managerial knowledge necessary for the course delegates to plan, structure and implement the PPP projects and contracts effectively and efficiently.



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